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April 28, 2014

Consolidated Financial Results for the Fiscal Year Ended March 31, 2014 [under Japanese GAAP]

Company name: **Mitsubishi UFJ Securities Holdings Co., Ltd.**

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Scheduled date of General Shareholders' Meeting: June 26, 2014

Scheduled date to file Securities Report: June 26, 2014

Supplementary material on financial results: Yes

Financial results presentation meeting: None

(Millions of yen with fractional amounts disregarded)

1. Consolidated performance for the fiscal year 2013 (from April 1, 2013 to March 31, 2014)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Operating revenue		Net operating revenue		Operating income		Ordinary income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2013	487,796	39.2	450,633	47.2	133,923	172.2	163,304	93.9
FY2012	350,524	14.2	306,082	28.3	49,201	–	84,228	120.6

	Net income		Net income per share	Diluted net income per share	Net income /equity
	Millions of yen	%	Yen	Yen	%
FY2013	97,781	108.3	132.68	–	13.5
FY2012	46,946	183.1	63.70	–	7.4

(Note) Comprehensive income FY2013: 191,284 million yen (61.4 %) FY2012: 118,517 million yen (471.6 %)

(Reference) Equity in earnings (losses) of affiliates FY2013: 24,506 million yen

FY2012: 24,221 million yen

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2014	30,418,476	1,068,092	2.6	1,065.74
As of March 31, 2013	26,506,478	924,400	2.5	904.31

(Reference) Equity As of March 31, 2014: 785,437 million yen As of March 31, 2013: 666,461 million yen

(Note) "Equity ratio" is computed under the formula shown below:

(Total net assets – Subscription rights to shares – Minority interests) / Total assets

(3) Consolidated cash flows

(Millions of yen)

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
FY2013	(2,397)	(40,280)	434,373	1,124,995
FY2012	(130,199)	82,043	335,014	717,806

<* Notes>

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

- a. Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - b. Changes in accounting policies due to other reasons: None
 - c. Changes in accounting estimates: None
 - d. Restatement of prior period financial statements after error corrections: None
- (Note) For details, please refer to “4. Changes in accounting policies” on page 11 of the “Attached Material.”

(3) Number of issued shares (common stock)

- a. Total number of issued shares at the end of the period (including treasury stock)

As of March 31, 2014	736,985,496 shares
As of March 31, 2013	736,985,496 shares

- b. Number of shares of treasury stock at the end of the period

As of March 31, 2014	– shares
As of March 31, 2013	– shares

- c. Average number of shares during the period

Fiscal year ended March 31, 2014	736,985,496 shares
Fiscal year ended March 31, 2013	736,985,496 shares

<* Indication regarding execution of audit procedures >

This financial results report is exempt from the audit procedures pursuant to the Financial Instruments and Exchange Act. At the time of disclosure of this financial results report, the audit procedures for consolidated financial statements are in progress.

<* Other special matters >

None

Attached Material

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1. Consolidated financial statements

(1) Consolidated balance sheets

(Millions of yen)

	As of March 31, 2013	As of March 31, 2014
ASSETS		
Current assets		
Cash and deposits	719,879	1,133,772
Cash segregated as deposits	148,307	157,946
Trading products	15,530,676	14,867,140
Trading securities and other	6,006,975	7,245,497
Derivatives	9,523,700	7,621,642
Trade date accrual	–	151,952
Margin transaction assets	56,470	71,272
Loans on margin transactions	49,520	66,431
Cash collateral pledged for securities borrowing on margin transactions	6,950	4,840
Loans secured by securities	8,194,267	12,176,027
Cash collateral pledged for securities borrowed	3,283,734	5,006,564
Loans on Gensaki transactions	4,910,532	7,169,463
Advances paid	7,634	5,968
Short-term guarantee deposits	782,160	751,608
Short-term loans receivable	117	10,312
Short-term investment securities	181,082	277,088
Income taxes receivable	3,110	10,690
Deferred tax assets	22,909	32,071
Other current assets	107,521	107,300
Allowance for doubtful accounts	(21)	(11)
Total current assets	25,754,116	29,753,141
Noncurrent assets		
Property, plant and equipment	27,777	31,372
Buildings	14,415	16,276
Equipment	8,114	10,098
Land	5,017	4,921
Construction in progress	230	75
Intangible assets	43,783	60,208
Software	24,168	30,427
Other	19,615	29,780
Investments and other assets	680,800	573,754
Investment securities	661,497	548,765
Long-term loans receivable	437	282
Net defined benefit asset	–	2,529
Deferred tax assets	1,096	1,226
Other	18,805	21,889
Allowance for doubtful accounts	(1,035)	(938)
Total noncurrent assets	752,361	665,335
Total assets	26,506,478	30,418,476

(Millions of yen)

	As of March 31, 2013	As of March 31, 2014
LIABILITIES		
Current liabilities		
Trading products	12,471,740	11,501,377
Trading securities and other	2,864,481	3,993,318
Derivatives	9,607,258	7,508,058
Trade date accrual	68,720	–
Margin transaction liabilities	18,911	26,519
Borrowings on margin transactions	6,394	2,547
Cash received for securities lending on margin transactions	12,517	23,972
Loans payable secured by securities	9,142,300	13,148,960
Cash received on debt credit transaction of securities	3,924,370	5,637,029
Borrowings on Gensaki transactions	5,217,930	7,511,931
Deposits received	167,420	195,430
Guarantee deposits received	772,533	987,929
Short-term loans payable	996,569	1,047,667
Current portion of long-term loans payable	26,046	70,139
Commercial papers	446,700	553,800
Current portion of bonds	161,719	109,812
Income taxes payable	8,700	13,289
Provision for bonuses	28,560	38,430
Asset retirement obligations	278	276
Other current liabilities	61,930	85,656
Total current liabilities	24,372,132	27,779,290
Noncurrent liabilities		
Bonds payable	803,310	1,124,031
Long-term loans payable	379,572	428,566
Deferred tax liabilities	10,284	9,298
Provision for retirement benefits	10,960	–
Net defined benefit liability	–	2,539
Provision for directors' retirement benefits	489	212
Asset retirement obligations	4,093	4,765
Other noncurrent liabilities	214	347
Total noncurrent liabilities	1,208,924	1,569,761
Reserves under the special laws		
Reserve for financial products transaction liabilities	1,021	1,332
Total reserves under the special laws	1,021	1,332
Total liabilities	25,582,077	29,350,384

(Millions of yen)

	As of March 31, 2013	As of March 31, 2014
NET ASSETS		
Shareholders' equity		
Capital stock	75,518	75,518
Capital surplus	426,948	426,948
Retained earnings	185,613	266,850
Total shareholders' equity	688,081	769,317
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	6,067	4,893
Deferred gains or losses on hedges	36	(38)
Foreign currency translation adjustment	(27,724)	8,872
Remeasurements of defined benefit plans	–	2,391
Total accumulated other comprehensive income	(21,620)	16,119
Minority interests	257,939	282,654
Total net assets	924,400	1,068,092
Total liabilities and net assets	26,506,478	30,418,476

(2) Consolidated statements of income and Consolidated statements of comprehensive income
Consolidated statements of income

(Millions of yen)

	For the fiscal year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)	For the fiscal year ended March 31, 2014 (From April 1, 2013 to March 31, 2014)
Operating revenue		
Commission received	171,957	242,578
Net trading income	107,329	210,448
Net gain on private equity and other securities	(4,735)	(1,045)
Other net gain on goods trading	125	123
Financial revenue	75,846	35,692
Total operating revenue	350,524	487,796
Financial expenses	44,441	37,163
Net operating revenue	306,082	450,633
Selling, general and administrative expenses		
Trading related expenses	74,326	98,794
Personnel expenses	110,469	133,373
Real estate expenses	20,931	22,227
Office cost	25,974	30,910
Depreciation	14,301	13,727
Taxes and dues	4,462	9,510
Other	6,415	8,166
Total selling, general and administrative expenses	256,881	316,710
Operating income	49,201	133,923
Non-operating income		
Interest income	6,967	5,144
Equity in earnings of affiliates	24,221	24,506
Other	5,529	2,470
Total non-operating income	36,717	32,121
Non-operating expenses		
Loss on valuation of investment securities	–	788
Foreign exchange losses	1,066	587
Loss on investments in limited liability investment partnerships and others	1	575
Other	623	788
Total non-operating expenses	1,690	2,740
Ordinary income	84,228	163,304

(Millions of yen)

	For the fiscal year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)	For the fiscal year ended March 31, 2014 (From April 1, 2013 to March 31, 2014)
Extraordinary income		
Gain on sales of investment securities	4,697	8,475
Gain on sales of subsidiaries and affiliates' stocks	–	103
Gain on redemption of investment securities	–	226
Gain on sales of noncurrent assets	457	1
Total extraordinary income	5,154	8,807
Extraordinary loss		
Loss on sales of investment securities	238	189
Loss on sales of stocks of subsidiaries and affiliates	1,322	–
Loss on valuation of investment securities	110	57
Loss on sales of noncurrent assets	29	26
Impairment loss	1,420	2,359
Provision of reserve for financial products transaction liabilities	3	311
Extra retirement payments	321	–
Other	84	318
Total extraordinary losses	3,531	3,263
Income before income taxes and minority interests	85,851	168,848
Income taxes-current	9,746	21,790
Income taxes-deferred	(6,829)	(9,403)
Total income taxes	2,916	12,386
Income before minority interests	82,935	156,461
Minority interests in income	35,988	58,679
Net income	46,946	97,781

Consolidated statements of comprehensive income

(Millions of yen)

	For the fiscal year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)	For the fiscal year ended March 31, 2014 (From April 1, 2013 to March 31, 2014)
Income before minority interests	82,935	156,461
Other comprehensive income		
Valuation difference on available-for-sale securities	13,239	(2,457)
Deferred gains or losses on hedges	935	(74)
Foreign currency translation adjustment	21,388	37,357
Share of other comprehensive income of associates accounted for using equity method	19	(3)
Total other comprehensive income	35,582	34,822
Comprehensive income	118,517	191,284
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of the parent	78,102	133,130
Comprehensive income attributable to minority interests	40,415	58,153

(3) Consolidated statements of changes in net assets

For the fiscal year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)

(Millions of yen)

	Shareholders' equity				Accumulated other comprehensive income					Minority interests	Total net assets
	Capital stock	Capital surplus	Retained earnings	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at the beginning of current period	75,518	426,948	145,830	648,297	(4,166)	(898)	(47,709)	—	(52,775)	224,128	819,651
Changes of items during the period											
Dividends from surplus			(7,163)	(7,163)							(7,163)
Net income			46,946	46,946							46,946
Net changes of items other than shareholders' equity					10,234	935	19,985	—	31,155	33,810	64,965
Total changes of items during the period	—	—	39,783	39,783	10,234	935	19,985	—	31,155	33,810	104,749
Balance at the end of current period	75,518	426,948	185,613	688,081	6,067	36	(27,724)	—	(21,620)	257,939	924,400

For the fiscal year ended March 31, 2014 (From April 1, 2013 to March 31, 2014)

(Millions of yen)

	Shareholders' equity				Accumulated other comprehensive income					Minority interests	Total net assets
	Capital stock	Capital surplus	Retained earnings	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at the beginning of current period	75,518	426,948	185,613	688,081	6,067	36	(27,724)	—	(21,620)	257,939	924,400
Changes of items during the period											
Dividends from surplus			(16,545)	(16,545)							(16,545)
Net income			97,781	97,781							97,781
Net changes of items other than shareholders' equity					(1,174)	(74)	36,597	2,391	37,739	24,715	62,455
Total changes of items during the period	—	—	81,236	81,236	(1,174)	(74)	36,597	2,391	37,739	24,715	143,691
Balance at the end of current period	75,518	426,948	266,850	769,317	4,893	(38)	8,872	2,391	16,119	282,654	1,068,092

(4) Consolidated statements of cash flows

(Millions of yen)

	For the fiscal year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)	For the fiscal year ended March 31, 2014 (From April 1, 2013 to March 31, 2014)
Cash flows from operating activities		
Income before income taxes and minority interests	85,851	168,848
Depreciation and amortization	14,301	13,727
Amortization of goodwill	243	1,140
Increase (decrease) in provision for retirement benefits	(728)	–
Increase (decrease) in provision for directors' retirement benefits	(81)	(276)
Increase (decrease) in allowance for doubtful accounts	(128)	(106)
Increase (decrease) in reserve for financial products transaction liabilities	3	311
Increase (decrease) in net defined benefit liability	–	(2,534)
Interest and dividends income	(84,585)	(41,598)
Interest expenses	44,441	37,163
Equity in (earnings) losses of affiliates	(24,221)	(24,506)
Loss (gain) on sales of investment securities	(4,458)	(9,040)
Loss (gain) on sales of stocks of subsidiaries and affiliates	1,322	(103)
Loss (gain) on redemption of investment securities	–	(226)
Loss (gain) on valuation of investment securities	(1,926)	846
Loss (gain) on sales of noncurrent assets	(427)	24
Impairment loss	1,420	2,359
Extra retirement payments	321	–
Decrease (increase) in cash segregated as deposits for customers	(36,902)	(10,184)
Decrease (increase) in trading products-assets (liabilities)	(1,620,931)	(151,742)
Decrease (increase) in trade date accrual	300,578	(226,622)
Decrease/increase in assets/liabilities for margin transaction	(13,250)	(7,193)
Decrease/increase in loans/borrowings secured by securities	1,185,728	34,419
Decrease/increase in advance paid/deposits received	68,206	30,871
Decrease (increase) in short-term guarantee deposits	(75,190)	138,178
Increase (decrease) in guarantee deposits received	(76,445)	52,958
Other, net	44,235	(46,104)
Subtotal	(192,624)	(39,390)
Interest and dividends income received	102,668	94,960
Interest expenses paid	(38,891)	(32,859)
Head office transfer cost paid	(464)	–
Early extra retirement payments paid	(742)	–
Extra retirement payments paid	(282)	(47)
Income taxes paid	(8,575)	(28,311)
Income taxes refund	8,713	3,250
Net cash provided by (used in) operating activities	(130,199)	(2,397)

(Millions of yen)

	For the fiscal year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)	For the fiscal year ended March 31, 2014 (From April 1, 2013 to March 31, 2014)
Cash flows from investing activities		
Payments into time deposits	(2,302)	(10,442)
Proceeds from withdrawal of time deposits	35,317	3,754
Purchase of short-term investment securities	(718,479)	(288,590)
Proceeds from sales and redemption of securities	654,890	305,640
Purchase of investment securities	(159,344)	(152,023)
Proceeds from sales and redemption of investment securities	289,256	149,635
Purchase of property, plant and equipment	(2,725)	(8,381)
Proceeds from sales of property, plant and equipment	1,001	12
Payments for retirement of property, plant and equipment	(1,155)	(629)
Purchase of intangible assets	(9,281)	(14,779)
Proceeds from sales of intangible assets	91	1
Decrease (increase) in call and other loans	9,731	(10,039)
Purchase of investments in subsidiaries	–	(14,439)
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(14,986)	–
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	17	–
Other, net	13	–
Net cash provided by (used in) investing activities	82,043	(40,280)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	349,439	53,918
Increase (decrease) in commercial papers	(83,400)	107,100
Proceeds from long-term loans payable	169,600	165,508
Repayment of long-term loans payable	(184,573)	(70,357)
Proceeds from issuance of bonds	380,468	710,566
Redemption of bonds	(281,524)	(485,639)
Cash dividends paid	(7,163)	(16,545)
Payments of cash dividends to minority shareholders	(7,902)	(19,724)
Repayments to minority shareholders	–	(10,454)
Proceeds from stock issuance to minority shareholders	70	1
Net cash provided by (used in) financing activities	335,014	434,373
Effect of exchange rate change on cash and cash equivalents	8,425	15,493
Net increase (decrease) in cash and cash equivalents	295,284	407,189
Cash and cash equivalents at beginning of period	422,521	717,806
Cash and cash equivalents at end of period	717,806	1,124,995

2. Notes on premise of going concern

None

3. Key items forming the basis of preparation of consolidated financial statements

1. Scope of consolidation

Number of consolidated subsidiaries: 15 companies (previous year: 21 companies)

Names of consolidated subsidiaries

Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.

Mitsubishi UFJ Morgan Stanley PB Securities Co., Ltd. (Note)

KOKUSAI Asset Management Co., Ltd.

MUS Business Service Co., Ltd.

MUS Information Systems Co., Ltd.

Mitsubishi UFJ Securities International plc

Mitsubishi UFJ Wealth Management Bank (Switzerland), Ltd.

Mitsubishi UFJ Securities (USA), Inc.

Mitsubishi UFJ Securities (HK) Holdings, Limited

Mitsubishi UFJ Securities (HK), Limited

Mitsubishi UFJ Securities (Singapore), Limited

Ling Zheng Investment Consulting (Shanghai) Co., Ltd.

TMI Nominees Limited

MM Partnership

Corporate Value Up Fund Investment Limited Liability Partnership

(Note) Mitsubishi UFJ Morgan Stanley PB Securities Co., Ltd. has changed its trade name of company from Mitsubishi UFJ Merrill Lynch PB Securities Co., Ltd.

(Exclusion)

MUS Principal Investments Co., Ltd.

MU Hands-on Capital Ltd.

The above two companies were excluded from the scope of consolidation due to an absorption-type merger with the Company.

MUS Facility Service Co., Ltd.

The above company was excluded from the scope of consolidation due to an absorption-type merger with MUS Business Service Co., Ltd., a consolidated subsidiary of the Company.

MFHK Nominees Limited

Hands-on No.1 Venture Capital Investment Limited Partnership

Hands-on No.1-2 Venture Capital Investment Limited Partnership

The above three companies were excluded from the scope of consolidation due to completion of liquidation.

2. Application of equity method

Two affiliates are under the equity method (previous year: three companies)

Names of affiliates under equity method

Morgan Stanley MUFG Securities Co., Ltd.

Marunouchi Capital Co., Ltd.

(Exclusion)

Maybank Asset Management Singapore Pte. Ltd.

The above company was excluded from the scope of affiliates under equity method since the Company sold its shares.

3. Financial closing dates and other details of consolidated subsidiaries

The financial closing dates of consolidated subsidiaries are as follows.

End of December 10 subsidiaries

End of March 5 subsidiaries

Of the consolidated subsidiaries whose financial closing date differs from the consolidated financial closing date, 10 subsidiaries for which the difference in closing dates was three months or less were accounted for based on the financial statements as of the financial closing date of each subsidiary. However, necessary adjustments were made to the consolidated financial statements for any significant transactions that took place between the end of the fiscal year of each subsidiary and the end of the consolidated fiscal year.

Disclosure of the items other than above was omitted because there were no significant changes from the latest Securities Report (submitted on June 26, 2013).

4. Changes in accounting policies

Application of accounting standard for retirement benefits

The Company has applied the “Accounting Standard for Retirement Benefits” (ASBJ Statement No. 26, May 17, 2012) and “Guidance on Accounting Standard for Retirement Benefits” (ASBJ Guidance No. 25, May 17, 2012), except for the provisions of the main clauses of Paragraph 35 of the Accounting Standard for Retirement Benefits and Paragraph 67 of Guidance on Accounting Standard for Retirement Benefits, effective from the end of the fiscal year ended March 31, 2014. Accordingly, the Company has changed its accounting policy to one that recognizes the difference between retirement benefit obligations and plan assets as net defined benefit liability (asset) and recorded unrecognized actuarial gain or loss and unrecognized past service cost under net defined benefit liability (asset).

Application of the Accounting Standard for Retirement Benefits and Guidance on Accounting Standard for Retirement Benefits is in line with the transitional measures provided in Paragraph 37 of the Accounting Standard for Retirement Benefits. In accordance with such measures, the effect of the change has been added to or deducted from remeasurements of defined benefit plans under accumulated other comprehensive income.

As a result of the change, as of the end of the fiscal year ended March 31, 2014, net defined benefit asset of 2,529 million yen and net defined benefit liability of 2,539 million yen were recorded. And accumulated other comprehensive income increased by 2,391 million yen and minority interests increased by 1,604 million yen.

The effect of this application on per share information is immaterial.

5. Notes to consolidated financial statements

(Segment information)

For the fiscal year ended March 31, 2014 (From April 1, 2013 to March 31, 2014)

1. Overview of reportable segments

The Company and its consolidated subsidiaries (the “Group”) identify the reportable segment as a component unit that constitutes a business for which discrete financial information is available and is regularly reviewed by the Board of Directors to make decisions about the allocation of resources to the segment and assess its performance.

The Group is engaged in business activities centered on financial instruments business in many areas and provides services relating to investment and financing services. While promoting cooperation among group companies under control, the Company, as a holding company of securities companies, makes decisions about the allocation of resources and assesses the performance of each group company by type of service.

Therefore, the Group’s segments are distinguished by the service and the geographical area, and thus the following items are identified as reportable segments: “Securities Brokerage (Japan),” “Securities Brokerage (U.K.),” “Securities Brokerage (U.S.A.)” and “Asset Management.”

“Securities Brokerage” provides customers with broader investment and financing services from both funding and investment aspects and “Asset Management” mainly provides with services of establishment and management of investment trusts targeting various assets as investments.

2. The calculation method of net operating revenue, profit or loss, assets and other items by reportable segment

Accounting policy for business segment reported is consistent with “Key items forming the basis of preparation of consolidated financial statements.” Reportable segment profit or loss is the amount based on the profit or loss after applicable taxes. Inter-segment net operating revenue and transfers are based on actual market prices.

3. Information about net operating revenue, profit or loss, assets and other items by reportable segment

(Millions of yen)

	Reportable segment					Other (Note 1)	Total	Adjustment (Note 2)	Amounts on consolidated financial statements (Note 3)
	Securities Brokerage (Japan)	Securities Brokerage (U.K.)	Securities Brokerage (U.S.A.)	Asset Management	Total				
Net operating revenue									
Net operating revenue from external customers	310,154	41,512	26,919	36,804	415,389	35,244	450,633	–	450,633
Inter-segment net operating revenue or transfers	2,830	6,560	1,319	–	10,710	28,096	38,807	(38,807)	–
Total	312,984	48,072	28,238	36,804	426,100	63,340	489,441	(38,807)	450,633
Segment profit	121,123	2,131	2,383	5,815	131,455	57,434	188,889	(91,108)	97,781
Segment assets	16,260,217	11,561,510	3,065,446	91,953	30,979,128	2,210,700	33,189,829	(2,771,352)	30,418,476
Other items:									
Depreciation and amortization	10,295	2,103	368	587	13,354	770	14,125	(397)	13,727
Amortization of goodwill	–	–	–	–	–	–	–	1,140	1,140
Interest income	5	4,778	–	324	5,107	153	5,261	(116)	5,144
Interest expenses	–	–	–	–	–	51	51	(51)	–
Equity in earnings (losses) of affiliates	–	–	–	–	–	–	–	24,506	24,506
Extraordinary income	8,219	–	–	482	8,701	4,785	13,487	(4,680)	8,807
Gain on sales of investment securities	8,219	–	–	256	8,475	4,356	12,831	(4,356)	8,475
Extraordinary loss	2,832	4	–	42	2,879	25,525	28,404	(25,141)	3,263
Impairment loss	2,193	–	–	–	2,193	171	2,365	(5)	2,359
Taxes	2,071	684	1,972	3,279	8,008	4,325	12,333	52	12,386
Investment in affiliates under equity method	–	–	–	–	–	413,054	413,054	(151,519)	261,535
Increase in property, plant and equipment and intangible assets	17,123	3,019	427	578	21,149	3,382	24,531	(387)	24,143

(Notes) 1. “Other” includes the holding company of securities companies, principal investment operations and others.

2. Adjustment includes the following:

(1) Adjustment to segment profit, amounting to (91,108) million yen, includes (81,244) million yen of eliminations of inter-segment transactions, 24,919 million yen of reversal of impairment loss on investments in subsidiaries recognized in non-consolidated financial statements, and (34,236) million yen of equity in earnings or losses of affiliates, taxes and minority interests in income or loss all of which were not allocated to each segment.

(2) Adjustment to segment assets is mainly eliminations of assets and liabilities between segments.

3. Segment profit is adjusted to be consistent with net income for the fiscal year ended March 31, 2014.

(Per share information)

	FY2013 (From April 1, 2013 to March 31, 2014)
Net assets per share (Yen)	1,065.74
Basic net income per share (Yen)	132.68

(Notes) 1. Diluted net income per share is not presented since there were no potential shares.

2. The basis of calculation for basic net income per share is as follows.

(Millions of yen)

	FY2013 (From April 1, 2013 to March 31, 2014)
Net income	97,781
Net income not attributable to common stockholder	–
Net income attributable to common stock	97,781
Average number of shares (Thousands of shares)	736,985

3. The basis of calculation for net assets per share is as follows.

(Millions of yen)

	As of March 31, 2014
Total net assets	1,068,092
Amount to be deducted from total net assets	282,654
Minority interests	282,654
Net assets at end of year attributable to common stock	785,437
Number of common shares outstanding at end of year used to calculate net assets per share (Thousands of shares)	736,985

<Reference>

Consolidated Financial Results
for the Fiscal Year Ended March 31, 2014

1. Commission received

(1) Breakdown by item

(Millions of yen)

	FY2012 (From April 1, 2012 to March 31, 2013)	FY2013 (From April 1, 2013 to March 31, 2014)	Increase (Decrease)
Commission to consignees	22,694	44,950	22,256
Stocks	22,242	44,006	21,763
Bonds	163	242	79
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	29,233	43,207	13,973
Stocks	7,261	18,856	11,594
Bonds	21,971	24,350	2,379
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	47,470	62,948	15,477
Beneficiary certificates	46,792	61,864	15,071
Other fees received	72,559	91,472	18,912
Beneficiary certificates	46,927	53,724	6,797
Total	171,957	242,578	70,620

(2) Breakdown by product

(Millions of yen)

	FY2012 (From April 1, 2012 to March 31, 2013)	FY2013 (From April 1, 2013 to March 31, 2014)	Increase (Decrease)
Stocks	31,624	68,757	37,133
Bonds	23,991	26,925	2,934
Beneficiary certificates	93,970	116,225	22,254
Other	22,371	30,669	8,298
Total	171,957	242,578	70,620

2. Net trading income

(Millions of yen)

	FY2012 (From April 1, 2012 to March 31, 2013)	FY2013 (From April 1, 2013 to March 31, 2014)	Increase (Decrease)
Stocks	8,502	64,676	56,174
Bonds	122,490	151,234	28,743
Other	(23,663)	(5,463)	18,200
Total	107,329	210,448	103,119

<Reference>

Quarterly Trends in Consolidated Statements of Income

(Millions of yen)

	4Q of FY2012 (January 1 to March 31, 2013)	1Q of FY2013 (April 1 to June 30, 2013)	2Q of FY2013 (July 1 to September 30, 2013)	3Q of FY2013 (October 1 to December 31, 2013)	4Q of FY2013 (January 1 to March 31, 2014)
Operating revenue	119,164	134,808	111,276	120,817	120,894
Commission received	63,393	69,814	56,340	56,072	60,350
Commission to consignees	10,334	16,254	9,734	11,312	7,648
Stocks	10,158	16,035	9,482	11,087	7,401
Bonds	52	35	98	53	54
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	9,762	8,867	8,543	10,521	15,273
Stocks	2,602	3,469	3,527	4,311	7,548
Bonds	7,159	5,398	5,016	6,210	7,725
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	21,714	21,294	13,783	13,581	14,288
Beneficiary certificates	21,170	21,124	13,552	13,483	13,703
Other fees received	21,582	23,398	24,278	20,656	23,139
Beneficiary certificates	13,210	14,265	13,415	13,377	12,666
Net trading income	33,617	55,031	52,153	53,915	49,347
Net trading income from securities (stocks)	8,845	16,645	19,340	19,604	9,085
Net trading income from bonds	34,218	42,911	38,808	39,063	30,450
Other net trading income	(9,446)	(4,525)	(5,995)	(4,752)	9,810
Net gain on private equity and other securities	(2,659)	(2,000)	(572)	1,661	(134)
Other net gain on goods trading	30	105	3	14	–
Financial revenue	24,782	11,856	3,350	9,153	11,332
Financial expenses	12,212	8,662	7,554	8,565	12,380
Net operating revenue	106,951	126,145	103,722	112,251	108,514
Selling, general and administrative expenses	80,896	83,623	72,558	75,681	84,846
Trading related expenses	24,982	25,833	23,041	22,557	27,361
Personnel expenses	36,833	33,525	29,913	33,758	36,176
Real estate expenses	5,363	5,102	5,705	5,443	5,975
Office cost	6,840	6,902	7,708	7,649	8,650
Depreciation	3,949	3,249	3,363	3,385	3,728
Taxes and dues	617	7,308	849	863	488
Other	2,309	1,701	1,975	2,023	2,466
Operating income	26,054	42,521	31,163	36,570	23,667
Non-operating income	12,855	15,032	5,775	7,373	3,940
Non-operating expenses	1,018	487	51	1,054	1,146
Ordinary income	37,891	57,066	36,887	42,888	26,461
Extraordinary income	1,270	8,043	118	387	257
Extraordinary loss	1,930	136	402	444	2,279
Income before income taxes and minority interests	37,230	64,972	36,603	42,831	24,439
Income taxes-current	5,393	6,726	4,815	5,723	4,524
Income taxes-deferred	(3,008)	(1,331)	(9,191)	(1,731)	2,851
Total income taxes	2,384	5,395	(4,376)	3,992	7,375
Income before minority interests	34,846	59,577	40,979	38,839	17,064
Minority interests in income	15,999	20,010	17,377	15,034	6,258
Net income	18,846	39,567	23,602	23,805	10,806

<Reference>

Non-consolidated Financial Results of
Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.
for the Fiscal Year Ended March 31, 2014

(1) Non-consolidated operating results

(Millions of yen)

	FY2012 (From April 1, 2012 to March 31, 2013)	FY2013 (From April 1, 2013 to March 31, 2014)	Increase (Decrease)
Operating revenue	230,427	321,842	91,414
Commission received	110,137	165,465	55,327
Net trading income	97,254	136,984	39,729
Net operating revenue	220,268	312,984	92,716
Operating income	47,849	116,340	68,490
Ordinary income	49,472	117,808	68,335
Net income	56,098	121,123	65,025

(Breakdown of operating revenue)

<Breakdown by item of commission received>

(Millions of yen)

	FY2012 (From April 1, 2012 to March 31, 2013)	FY2013 (From April 1, 2013 to March 31, 2014)	Increase (Decrease)
Commission to consignees	19,072	42,606	23,534
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	11,151	20,777	9,625
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	42,459	51,206	8,746
Other fees received	37,454	50,875	13,421
Total	110,137	165,465	55,327

<Breakdown by product of commission received>

(Millions of yen)

	FY2012 (From April 1, 2012 to March 31, 2013)	FY2013 (From April 1, 2013 to March 31, 2014)	Increase (Decrease)
Stocks	28,087	64,745	36,657
Bonds	5,971	5,764	(207)
Beneficiary certificates	57,419	68,000	10,581
Other	18,658	26,954	8,295
Total	110,137	165,465	55,327

<Net trading income>

(Millions of yen)

	FY2012 (From April 1, 2012 to March 31, 2013)	FY2013 (From April 1, 2013 to March 31, 2014)	Increase (Decrease)
Stocks	19,555	48,288	28,732
Bonds	85,539	96,180	10,641
Other	(7,840)	(7,484)	355
Total	97,254	136,984	39,729

(2) Non-consolidated financial position

(Millions of yen)

	As of March 31, 2013	As of March 31, 2014	Increase (Decrease)
Total assets	14,139,614	16,260,217	2,120,602
Net assets	288,524	378,939	90,415

Note: The net capital adequacy ratio as of March 31, 2014 is 292%.