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Consolidated Financial Results for the Fiscal Year Ended March 31, 2017 [under Japanese GAAP]

Company name:	Mitsubishi UFJ Securities	Holdings (Co., Ltd.
URL:	http://www.hd.sc.mufg.jp/		
Representative:	Takashi Nagaoka, President	& CEO	
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Scheduled date of	of General Shareholders' Mee	ting:	June 28, 2017
Scheduled date t	o file Securities Report:		June 28, 2017
Supplementary r	naterial on financial results:	Yes	
Financial results	presentation meeting:	None	

(Millions of yen with fractional amounts disregarded)

1. Consolidated performance for the fiscal year 2016 (from April 1, 2016 to March 31, 2017)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.) Operating revenue Net operating revenue Operating income Ordinary income Millions of yen % Millions of yen % Millions of yen % Millions of yen % FY2016 404,497 (14.7)379,237 (13.4)64,111 (20.5)99,595 (7.7)FY2015 474,449 (1.7)437,742 0.5 80,687 (11.0)107,857 (6.2)

	Profit attributable to owners of parent		Basic earnings Diluted earning per share per share		Profit attributable to owners of parent /equity
	Millions of yen	%	Yen	Yen	%
FY2016	49,085	13.5	66.60	66.60	6.8
FY2015	43,262	(15.2)	58.70	_	5.6

(Note) Comprehensive income FY2016: 22,836 million yen (54.5)% FY2015: 50,175 million yen (53.4)% (Reference) Equity in earnings (losses) of affiliates FY2016: 29,248 million yen

FY2015: 19,578 million yen

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2017	30,493,167	959,450	2.2	915.70
As of March 31, 2016	31,023,040	1,033,030	2.5	1,053.38

As of March 31, 2017: 674,860 million yen As of March 31, 2016: 776,325 million yen (Reference) Equity (Note) "Equity ratio" is computed under the formula shown below:

(Total net assets - Subscription rights to shares - Non-controlling interests) / Total assets

<* Notes>

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes
 Excluded: 1 company (MUFG Securities Americas Inc.)

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

- a. Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- b. Changes in accounting policies due to other reasons: None
- c. Changes in accounting estimates: None
- d. Restatement of prior period financial statements after error corrections: None

(Note) For details, please refer to "4. Changes in accounting policies" on page 9 of the "Attached Material"

(3) Number of issued shares (common stock)

a. Total number of issued shares at the end of the period (including treasury stock)

As of March 31, 2017	736,985,496 shares
As of March 31, 2016	736,985,496 shares

b. Number of shares of treasury stock at the end of the period

As of March 31, 2017	– shares
As of March 31, 2016	- shares

c. Average number of shares during the period

Fi	scal year ended March 31, 2017	736,985,496 shares
Fi	scal year ended March 31, 2016	736,985,496 shares

<*>

This financial results report is not subject to audit.

<* Other special matters >

None

Attached Material

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1. Consolidated financial statements

(1) Consolidated balance sheets

		(Millions of y
	As of March 31, 2016	As of March 31, 2017
SSETS		
Current assets		
Cash and deposits	1,202,126	1,620,266
Cash segregated as deposits	609,108	768,679
Trading products	14,549,323	14,756,676
Trading securities and other	3,082,614	3,381,146
Derivatives	11,466,709	11,375,529
Trade date accrual	159,535	238,148
Margin transaction assets	260,890	287,718
Loans on margin transactions	210,157	206,613
Cash collateral pledged for securities borrowing on margin transactions	50,732	81,104
Loans secured by securities	12,304,282	10,826,770
Cash collateral pledged for securities borrowed	4,648,830	4,708,149
Loans on Gensaki transactions	7,655,452	6,118,621
Advances paid	4,986	3,936
Short-term guarantee deposits	944,504	1,026,110
Short-term loans receivable	133	94,521
Short-term investment securities	180,930	56,697
Income taxes receivable	1,862	629
Deferred tax assets	22,560	19,253
Other current assets	116,868	108,582
Allowance for doubtful accounts	(0)	(0
Total current assets	30,357,113	29,807,989
Non-current assets		
Property, plant and equipment	37,508	39,954
Buildings	18,610	22,690
Equipment	12,162	12,398
Land	4,724	4,718
Construction in progress	1,797	14
Other	213	132
Intangible assets	100,035	109,110
Software	62,277	73,463
Other	37,758	35,646
Investments and other assets	528,383	536,113
Investment securities	497,255	494,546
Long-term loans receivable	31	12,363
Net defined benefit asset	4,284	3,793
Deferred tax assets	4,551	4,192
Other	23,873	22,331
Allowance for doubtful accounts	(1,613)	(1,113
Total non-current assets	665,927	685,178
Total assets	31,023,040	30,493,167

		(Millions of y
	As of March 31, 2016	As of March 31, 2017
IABILITIES		
Current liabilities		
Trading products	12,932,406	14,156,731
Trading securities and other	1,730,053	2,925,489
Derivatives	11,202,353	11,231,241
Margin transaction liabilities	162,002	229,484
Borrowings on margin transactions	33,926	51,393
Cash received for securities lending on margin transactions	128,075	178,091
Loans payable secured by securities	11,172,507	8,462,325
Cash received on debt credit transaction of securities	2,590,459	2,465,473
Borrowings on Gensaki transactions	8,582,047	5,996,852
Deposits received	433,688	533,224
Guarantee deposits received	1,559,515	1,744,172
Short-term loans payable	1,147,689	1,855,938
Current portion of bonds	169,048	137,573
Current portion of long-term loans payable	71,548	122,820
Commercial papers	735,924	592,078
Income taxes payable	12,084	11,192
Provision for bonuses	36,400	26,530
Provision for contingent loss	275	1,336
Asset retirement obligations	1,055	ϵ
Other current liabilities	135,133	112,977
Total current liabilities	28,569,280	27,986,392
Non-current liabilities		
Bonds payable	918,311	1,022,165
Long-term loans payable	488,815	505,000
Deferred tax liabilities	1,390	2,868
Net defined benefit liability	1,826	3,249
Provision for directors' retirement benefits	19	30
Asset retirement obligations	5,629	7,634
Other non-current liabilities	504	2,301
Total non-current liabilities	1,416,497	1,543,249
Reserves under the special laws		
Reserve for financial products transaction liabilities	4,232	4,075
Total reserves under the special laws	4,232	4,075
Total liabilities	29,990,010	29,533,717

		(Millions of yen)
	As of March 31, 2016	As of March 31, 2017
NET ASSETS		
Shareholders' equity		
Capital stock	75,518	75,518
Capital surplus	451,480	438,916
Retained earnings	228,089	185,688
Total shareholders' equity	755,089	700,123
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	690	840
Deferred gains or losses on hedges	(37)	43
Foreign currency translation adjustment	19,508	(26,992)
Remeasurements of defined benefit plans	1,074	846
Total accumulated other comprehensive income	21,236	(25,262)
Subscription rights to shares		16
Non-controlling interests	256,704	284,574
Total net assets	1,033,030	959,450
Total liabilities and net assets	31,023,040	30,493,167

(2) Consolidated statements of income and Consolidated statements of comprehensive income

Consolidated statements of income

	For the fiscal year ended March 31, 2016 (From April 1, 2015	(Millions of ye For the fiscal year ended March 31, 2017 (From April 1, 2016
	to March 31, 2016)	to March 31, 2017)
Operating revenue		
Commission received	226,105	173,279
Net trading income	178,770	179,112
Financial revenue	69,573	52,105
Other operating revenue	0	0
Total operating revenue	474,449	404,497
Financial expenses	36,706	25,260
Met operating revenue	437,742	379,237
Eelling, general and administrative expenses		
Trading related expenses	122,518	98,435
Personnel expenses	133,462	120,415
Real estate expenses	26,696	26,090
Office cost	33,844	31,607
Depreciation	21,077	23,019
Taxes and dues	10,089	7,179
Other	9,365	8,377
Total selling, general and administrative expenses	357.055	315,125
Operating income	80,687	64,111
Non-operating income	60,007	07,111
Interest income	4,148	4,351
Share of profit of entities accounted for using equity method	19,578	29,248
Other	4,158	3,475
Total non-operating income	27,885	37,075
—	27,885	57,075
Non-operating expenses	105	
Loss on valuation of derivatives	195	
Loss on retirement of non-current assets	269	859
Loss on operational errors	_	350
Other	249	381
Total non-operating expenses	715	1,591
Ordinary income	107,857	99,595
Extraordinary income		
Gain on sales of investment securities	275	23
Reversal of reserve for financial products transaction liabilities	—	156
Total extraordinary income	275	180
Extraordinary losses		
Loss on sales of investment securities	26	53
Loss on valuation of investment securities	23	-
Loss on sales of non-current assets	—	3
Impairment loss	710	474
Loss on change in equity	1,884	-
Provision of reserve for financial products transaction liabilities	460	-
Head office transfer cost	2	1,657
Provision for contingent loss	—	1,276
Other	406	
Total extraordinary losses	3,513	3,465
Profit before income taxes	104,619	96,310
income taxes-current	35,556	20,169
income taxes-deferred	(1,585)	1,525
Total income taxes	33,971	21,695
Profit	70,647	74,615
Profit attributable to non-controlling interests	27,384	25,529
Profit attributable to owners of parent	43,262	49,085

		(Millions of yen)
	For the fiscal year ended March 31, 2016 (From April 1, 2015 to March 31, 2016)	For the fiscal year ended March 31, 2017 (From April 1, 2016 to March 31, 2017)
Profit	70,647	74,615
Other comprehensive income		
Valuation difference on available-for-sale securities	(7,567)	128
Deferred gains or losses on hedges	31	82
Foreign currency translation adjustment	(9,311)	(51,678)
Remeasurements of defined benefit plans, net of tax	(3,138)	(174)
Share of other comprehensive income of entities accounted for using equity method	(485)	(137)
Total other comprehensive income	(20,471)	(51,779)
Comprehensive income	50,175	22,836
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of parent	23,999	(2,351)
Comprehensive income attributable to non-controlling interests	26,175	25,187

(3) Consolidated statements of changes in equity

		<u> </u>									(Mill	ions of yen)
	Shareholders' equity				Accumulated other comprehensive income							
	Capital stock	Capital surplus	Retained earnings	Total shareholders ' equity	Valuation difference on available- for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Subscripton rights to shares	n Non- controlling interests	Total net assets
Balance at the beginning of current period	75,518	452,817	207,098	735,434	8,833	(134)	28,811	2,988	40,499	-	249,837	1,025,771
Changes of items during the period												
Dividends from surplus			(22,271)	(22,271)								(22,271)
Profit attributable to owners of parent			43,262	43,262								43,262
Change of scope consolidation			=	-								_
Additional purchase of shares of subsidiaries		(1,336)		(1,336)								(1,336)
Partial sale of shares of subsidiaries		-		-								_
Change in ownership interest of parent due to transactions with non-controlling interests		-		_								_
Net changes of items other than shareholders' equity					(8,143)	97	(9,302)	(1,914)	(19,262)	-	6,866	(12,396)
Total changes of items during the period	_	(1,336)	20,991	19,654	(8,143)	97	(9,302)	(1,914)	(19,262)	-	6,866	7,258
Balance at the end of current period	75,518	451,480	228,089	755,089	690	(37)	19,508	1,074	21,236	-	256,704	1,033,030

For the fiscal year ended March 31, 2017 (From April 1, 2016 to March 31, 2017)

• · · ·		•			,						(Milli	ons of yen)
	Shareholders' equity			Accumulated other comprehensive income								
	Capital stock	Capital surplus	Retained earnings	Total shareholders ' equity	Valuation difference on available- for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Subscripton rights to shares	n Non- controlling interests	Total net assets
Balance at the beginning of current period	75,518	451,480	228,089	755,089	690	(37)	19,508	1,074	21,236	-	256,704	1,033,030
Changes of items during the period												
Dividends from surplus			(73,583)	(73,583)								(73,583)
Profit attributable to owners of parent			49,085	49,085								49,085
Change of scope consolidation			(17,903)	(17,903)								(17,903)
Additional purchase of shares of subsidiaries		(564)		(564)								(564)
Partial sale of shares of subsidiaries		0		0								0
Change in ownership interest of parent due to transactions with non-controlling interests		(12,000)		(12,000)								(12,000)
Net changes of items other than shareholders' equity					149	80	(46,501)	(227)	(46,499)	16	27,869	(18,613)
Total changes of items during the period	-	(12,564)	(42,401)	(54,966)	149	80	(46,501)	(227)	(46,499)	16	27,869	(73,579)
Balance at the end of current period	75,518	438,916	185,688	700,123	840	43	(26,992)	846	(25,262)	16	284,574	959,450

2. Notes on premise of going concern None

None

3. Key items forming the basis of preparation of consolidated financial statements

1. Scope of consolidation

Number of consolidated subsidiaries: 11 companies (previous year: 13 companies) Names of consolidated subsidiaries

Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.

Mitsubishi UFJ Morgan Stanley PB Securities Co., Ltd.

kabu.com Securities Co., Ltd.

MUS Business Service Co., Ltd.

MUS Information Systems Co., Ltd.

MUFG Securities EMEA plc (Note 1)

Mitsubishi UFJ Wealth Management Bank (Switzerland), Ltd.

SL16, Limited (Note 2)

MUFG Securities Asia Limited (Note 3)

MUFG Securities Asia (Singapore) Limited (Note 4)

- MM Partnership
- (Notes)1. MUFG Securities EMEA plc has changed its trade name from Mitsubishi UFJ Securities International plc.
 - 2. SL16,Limited has changed its trade name from Mitsubishi UFJ Securities (HK) Holdings, Limited.
 - 3. MUFG Securities Asia Limited has changed its trade name from Mitsubishi UFJ Securities (HK), Limited.
 - 4. MUFG Securities Asia (Singapore) Limited has changed its trade name from Mitsubishi UFJ Securities (Singapore), Limited.

(Exclusion)

MUFG Securities Americas Inc.

MUFG Securities (Canada), Ltd.

The above two companies were excluded from the scope of consolidation due to the Company distributing a property dividend of all shares of MUFG Securities Americas Inc. to Mitsubishi UFJ Financial Group, Inc. ("MUFG"), the Company's parent company. MUFG Securities Americas Inc. has changed its trade name from Mitsubishi UFJ Securities (USA), Inc.

2. Application of the equity method

Number of affiliates under the equity method: 3 companies (previous year: 3 companies) Names of affiliates under the equity method

Morgan Stanley MUFG Securities Co., Ltd.

Mitsubishi UFJ Kokusai Asset Management Co., Ltd.

Marunouchi Capital Co., Ltd.

3. Financial closing dates and other details of consolidated subsidiaries

The financial closing dates of consolidated subsidiaries are as follows.

End of December 6 subsidiaries

End of March 5 subsidiaries

Of the consolidated subsidiaries whose financial closing date differs from the consolidated financial closing date, 6 subsidiaries for which the difference in closing dates was three months or less were accounted for based on the financial statements as of the financial closing date of each subsidiary. However, necessary adjustments were made to the consolidated financial statements for any significant transactions that took place between the end of the fiscal year of each subsidiary and the end of the consolidated fiscal year.

4. Accounting policies

- (1)Accounting standards for major allowances
 - 1) Allowance for doubtful accounts

In order to prepare for loan losses, the allowance is provided based on the historical experience with respect to write-offs for general debentures. For specific debentures including doubtful accounts, an individual estimate of the amount of uncollectible accounts is provided as the allowance.

2) Provision for bonuses

In order to prepare for the payment of bonuses to employees, the provision is provided at an estimate of the amount to be paid according to the prescribed calculation method.

3) Provision for directors' bonuses

In order to prepare for the payment of directors' bonuses, the provision is provided at an estimate of the amount to be paid.

4) Provision for contingent loss

In order to prepare for possible losses from contingent events related to litigation matter and regulatory actions, the provision is calculated by estimating the impact of such contingent events.

5) Provision for directors' retirement benefits

In order to prepare for the payment of directors' retirement benefits, some of the consolidated subsidiaries record the amount accrued on the consolidated balance sheet date based on internal rules.

(2)Major hedge accounting

1) Hedge accounting

The fair value hedge and the deferred hedge that specify currency swaps, foreign exchange contracts and interest rate swaps as hedging instruments are applied.

- 2) Hedging instruments and hedged items
 - a. Exchange rate volatility risk

Hedging instruments

Currency swaps and foreign exchange contracts

Hedged items

Foreign currency denominated financial assets (short-term investment securities and investment securities)

- b. Interest rate volatility risk
 - Hedging instruments

Interest rate swaps

Hedged items

Short-term investment securities and investment securities

3) Hedging policy

Currency swap contracts and foreign exchange contracts are used to avoid the exchange rate volatility risk in part of foreign currency denominated financial assets, while interest rate swap contracts are used to avoid the interest rate volatility risk in some short-term investment securities and investment securities. As such, hedged items are identified on an individual contract basis.

4) Method of assessing the effectiveness of hedging activities The effectiveness of hedged items and hedging instruments is periodically assessed.

Disclosure of the items other than above was omitted because there were no significant changes from the latest Securities Report (submitted on June 28, 2016).

4. Change in accounting policies

(Method of depreciation and amortization of major depreciable and amortizable assets) Following the revision to the Corporation Tax Act, some domestic consolidated subsidiaries have applied the "Practical Solution on a Change in Depreciation Method Due to Tax Reform 2016" (ASBJ PITF No. 32, June 17, 2016) from the fiscal year ended March 31, 2017, and changed the depreciation method for facilities attached to buildings and structures acquired on or after April 1, 2016 from the declining balance method to the straight-line method. In addition, the effect of this change on operating income, ordinary income, and profit before income taxes for the fiscal year ended March 31, 2017 is immaterial.

5. Notes to consolidated financial statements

(Segment information)

For the fiscal year ended March 31, 2017 (From April 1, 2016 to March 31, 2017)

1. Overview of reportable segments

The Group identifies a reportable segment as a component unit that constitutes a business for which discrete financial information is available and is regularly reviewed by the Board of Directors to make decisions about the allocation of resources to the segment and assess its performance.

The Group is engaged in business activities centered on the financial instruments business in many areas and provides investment and financing-related services. While promoting cooperation among Group companies under control, the Company, as a holding company, makes decisions about the allocation of resources and assesses the performance of each Group company by type of service.

Therefore, the Group's segments are distinguished by the type of service and the geographic area, and thus the following is identified as reportable segments: "Securities Brokerage (Japan)," "Securities Brokerage (U.K.)" and "Securities Brokerage (U.S.A.)."

"Securities Brokerage" provides customers with broader investment and financing services from both funding and investment aspects.

Although MUFG Securities Americas Inc. ("MUSA") and its subsidiary, MUFG Securities (Canada), Ltd. were excluded from the Company's scope of consolidation on July 1, 2016, the Company continues to identify "Securities Brokerage (U.S.A.)" as reportable segment because it will continue to include both companies in its internal revenue management. The Company reconciles the difference between the total amounts in reportable segments and the amount on the consolidated financial statements by using the "Adjustment."

2. The calculation method of net operating revenue, profit or loss, assets and other items by reportable segment

Accounting policies for business segment reported are consistent with "Key items forming the basis of preparation of consolidated financial statements." Profit or loss of a reportable segment is the amount based on the profit or loss after applicable taxes. Inter-segment net operating revenue and transfers are based on actual market prices.

3. Information about net operating revenue, profit or loss, assets and other items by reportable segment

[[D 11			1	1	1	(Millions of yen)
	Securities Brokerage (Japan)	Reportabl Securities Brokerage (U.K.)	e segment Securities Brokerage (U.S.A.)	Total	Other (Note 1)	Total	Adjustment (Note 2)	Amounts on consolidated financial statements
	((0.111)	(0.2.2.2.)					(Note 3)
Net operating revenue Net operating revenue from external customers	309,179	39,674	51,770	400,623	5,895	406,519	(27,282)	379,237
Inter-segment net operating revenue or transfers	6,891	5,186	2,518	14,596	26,965	41,561	(41,561)	-
Total	316,070	44,860	54,288	415,220	32,861	448,081	(68,843)	379,237
Segment profit	43,797	5,592	7,308	56,698	32,319	89,018	(39,932)	49,085
Segment assets	15,866,522	15,035,921	3,407,552	34,309,995	2,413,131	36,723,126	(6,229,959)	30,493,167
Other items:								
Depreciation	19,844	2,199	822	22,866	971	23,837	(817)	23,019
Amortization of goodwill	-	_	-	_	_	-	2,077	2,077
Interest income	0	4,350	_	4,351	0	4,351	-	4,351
Interest expenses	_	-	-	_	39	39	(39)	-
Share of profit (loss) of entities accounted for using equity method	-	_	-	_	_	-	29,248	29,248
Extraordinary income	1,505	_	_	1,505	29	1,535	(1,354)	180
Gain on sales of investment securities	1,349	_	-	1,349	3	1,352	(1,328)	23
Reversal of reserve for financial products transaction liabilities	156	-	-	156	_	156	-	156
Extraordinary losses	2,065	1,276	_	3,342	75	3,417	47	3,465
Impairment loss	435	—	—	435	39	474	(0)	474
Head office transfer cost	1,626	_	-	1,626	31	1,657	-	1,657
Provision for contingent loss	-	1,276	-	1,276	-	1,276	-	1,276
Taxes	18,494	1,806	4,778	25,079	(512)	24,567	(2,872)	21,695
Investment to entities accounted for using the equity method	-	_	-	_	441,869	441,869	(150,181)	291,688
Increase in property, plant and equipment and intangible assets	42,238	2,887	1,417	46,542	789	47,331	(1,476)	45,855

(Notes) 1. "Other" includes the holding company of securities companies and others.

2. Adjustment includes the following:

- (1) Adjustment to net operating revenue from external customers, amounting to (27,282) million yen, is mainly the adjustments of net operating revenue from external customers in relation to MUSA and its subsidiary MUFG Securities (Canada), Ltd., which were excluded from the scope of consolidation of the Company.
- (2) Adjustment to segment profit, amounting to (39,932) million yen, includes (34,989) million yen of eliminations of inter-segment transactions and (4,763) million yen of the adjustments of profit in relation to MUSA and its subsidiary MUFG Securities (Canada), Ltd., which were excluded from the scope of consolidation of the Company.
- (3) Adjustment to segment assets, amounting to (6,229,959) million yen, includes (3,407,552) million yen of assets in relation to MUSA and its subsidiary MUFG Securities (Canada), Ltd., which were excluded from the scope of consolidation of the Company, and (2,747,394) million yen of eliminations of assets and liabilities between segments.
- 3. Segment profit is adjusted to be consistent with profit attributable to owners of parent for the fiscal year ended March 31, 2017.

(Per share information)

	FY2016 (From April 1, 2016 to March 31, 2017)
Net assets per share (Yen)	915.70
Basic earnings per share (Yen)	66.60
Diluted earnings per share (Yen)	66.60

(Notes)1. The basis of calculation for basic earnings per share and diluted earnings per share is as follows.

(Millions of yen)

	(withous of year
	FY2016
	(From April 1, 2016 to March 31, 2017)
(1) Basic earnings per share (Yen)	66.60
Profit attributable to owners of parent	49,085
Amounts not attributable to common	
shareholders	-
Profit attributable to owners of parent related	10.025
to common stock	49,085
Average number of common shares	727.095
(Thousands of shares)	736,985
(2)Diluted earnings per share (Yen)	66.60
Adjustments of profit attributable to owners	(0)
of parent	(0)
Adjustments due to potential shares issued	(0)
by consolidated subsidiaries	(0)
Increase in common share	
(Thousands of shares)	-
Summary of potential shares that are not	
included in calculation of diluted earnings per	-
share due to a lack of dilution effect	

2. The basis of calculation for net assets per share is as follows.

(Millions of yen)

	As of March 31, 2017
Total net assets	959,450
Amounts to be deducted from total net assets	284,590
Non-controlling interests	284,574
Net assets at the end of the period related to common stock	674,860
Number of common shares outstanding at the end of the period used to calculate net assets per share (Thousands of shares)	736,985

<u>Consolidated Financial Results</u> for the Fiscal Year Ended March 31, 2017

1. Commission received

(1) Breakdown by item

			(Millions of yen)
	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Commission to consignees	46,662	39,056	(7,605)
Stocks	43,931	37,253	(6,677)
Bonds	310	78	(232)
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	54,157	36,696	(17,461)
Stocks	17,407	11,537	(5,869)
Bonds	36,750	25,158	(11,591)
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	49,702	35,623	(14,078)
Beneficiary certificates	47,506	31,860	(15,645)
Other fees received	75,582	61,901	(13,681)
Beneficiary certificates	33,022	22,299	(10,723)
Total	226,105	173,279	(52,825)

(2) Breakdown by product

			(Millions of yen)
	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Stocks	66,474	52,448	(14,025)
Bonds	41,540	30,997	(10,543)
Beneficiary certificates	82,530	55,678	(26,851)
Other	35,559	34,153	(1,405)
Total	226,105	173,279	(52,825)

2. Net trading income

			(Millions of yen)
	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Stocks	37,574	29,210	(8,364)
Bonds and other *	141,196	149,902	8,706
Total	178,770	179,112	342

* "Net trading income from bonds" and "Net trading income from other" are reclassified as "Net trading income from bonds and other" from this fiscal year.

					(Millions of year)
	4Q of FY2015 (January 1 to March 31, 2016)	1Q of FY2016 (April 1 to June 30, 2016)	2Q of FY2016 (July 1 to September 30, 2016)	3Q of FY2016 (October 1 to December 31, 2016)	4Q of FY2016 (January 1 to March 31, 2017)
Operating revenue	109,218	98,805	101,774	87,038	116,879
Commission received	49,844	39,633	45,883	38,779	48,983
Commission to consignees	9,798	8,836	9,108	11,062	10,049
Stocks	9,142	8,274	8,697	10,546	9,735
Bonds	45	23	24	15	14
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	9,453	10,130	13,195	5,299	8,071
Stocks	1,688	2,548	3,131	2,636	3,221
Bonds	7,765	7,581	10,063	2,662	4,850
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	7,283	7,657	8,058	7,953	11,955
Beneficiary certificates	6,684	6,789	7,107	7,351	10,612
Other fees received	23,309	13,009	15,521	14,463	18,906
Beneficiary certificates	5,524	5,408	5,486	5,761	5,643
Net trading income	42,498	42,557	38,889	41,524	56,141
Net trading income from securities (stocks)	15,555	(14,133)	2,508	12,407	28,427
Net trading income from bonds and other *	26,942	56,690	36,380	29,117	27,714
Financial revenue	16,876	16,613	17,001	6,735	11,755
Other operating revenue	-	0	0	_	_
Financial expenses	8,888	11,213	4,341	4,018	5,687
Net operating revenue	100,329	87,592	97,432	83,020	111,191
Selling, general and administrative expenses	85,507	78,489	82,486	69,607	84,542
Trading related expenses	29,651	23,190	23,962	21,281	30,001
Personnel expenses	30,685	30,535	34,317	25,661	29,900
Real estate expenses	7,974	6,800	7,015	5,888	6,386
Office cost	7,947	7,764	7,971	7,795	8,076
Depreciation	5,846	5,957	5,475	5,472	6,113
Taxes and dues	1,036	2,118	1,333	2,031	1,695
Other	2,365	2,122	2,410	1,475	2,369
Operating income	14,822	9,103	14,946	13,413	26,648
Non-operating income	8,160	12,541	11,942	5,380	7,210
Non-operating expenses	102	107	680	(30)	833
Ordinary income	22,880	21,536	26,208	18,823	33,026
Extraordinary income	-	196	(1)	19	(34)
Extraordinary losses	545	455	427	1,806	775
Profit before income taxes	22,335	21,278	25,779	17,037	32,215
Income taxes-current	7,826	137	5,165	5,540	9,325
Income taxes-deferred	(1,599)	1,671	296	(1,266)	825
Total income taxes	6,226	1,808	5,461	4,274	10,150
Profit	16,108	19,469	20,318	12,763	22,064
Profit attributable to non-controlling interests	7,364	4,597	7,990	3,840	9,099
Profit attributable to owners of parent	8,743	14,872	12,327	8,922	12,964

Quarterly Trends in Consolidated Statements of Income

* "Net trading income from bonds" and "Net trading income from other" are reclassified as "Net trading income from bonds and other" from the fiscal year ended March 31, 2017.

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(1) Consolidated operating results

(Millions of yen) FY2016 FY2015 Increase (From April 1, 2015 (From April 1, 2016 (Decrease) to March 31, 2016) to March 31, 2017) Operating revenue 341,375 303,649 (37,726) Commission received 167,551 139,146 (28, 405)Net trading income 152,745 142,930 (9,815) Net operating revenue 331,470 295,082 (36,388) Operating income 79,059 52,440 (26,619) Ordinary income 80,175 53,802 (26, 372)Profit attributable to owners of parent 51,813 34,429 (17,384)

(Breakdown of operating revenue)

<Breakdown by item of commission received>

	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Commission to consignees	35,060	29,991	(5,068)
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	18,993	16,400	(2,593)
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	49,417	35,479	(13,938)
Other fees received	64,080	57,275	(6,804)
Total	167,551	139,146	(28,405)

<Breakdown by product of commission received>

(Millions of yen) FY2015 FY2016 Increase (From April 1, 2015 (From April 1, 2016 (Decrease) to March 31, 2016) to March 31, 2017) (9,739)Stocks 51,142 41,402 Bonds 10,518 12,934 2,416 Beneficiary certificates 72,453 54,918 (17,534) Other 33,438 29,891 (3,546)Total 167,551 139,146 (28, 405)

<Net trading income>

(Millions of yen)

(Millions of ven)

			(
	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Stocks	38,259	36,875	(1,384)
Bonds and other *	114,486	106,054	(8,431)
Total	152,745	142,930	(9,815)

* "Net trading income from bonds" and "Net trading income from other" are reclassified as "Net trading income from bonds and other" from this fiscal year.

(2) Consolidated financial position

(Millions of yen)

	As of March 31, 2016	As of March 31, 2017	Increase (Decrease)
Total assets	14,118,686	14,964,282	845,595
Net assets	392,960	427,529	34,569

(3) Non-consolidated operating results

(Millions of yen)

	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Operating revenue	302,534	270,069	(32,464)
Commission received	149,536	122,569	(26,967)
Net trading income	132,248	126,070	(6,177)
Net operating revenue	292,897	261,784	(31,113)
Operating income	66,958	43,564	(23,394)
Ordinary income	77,844	50,482	(27,361)
Profit	55,749	35,720	(20,029)

(Breakdown of operating revenue)

<Breakdown by item of commission received>

			(Millions of yen)
	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Commission to consignees	34,429	29,156	(5,273)
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	18,993	16,400	(2,593)
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	38,216	25,695	(12,521)
Other fees received	57,896	51,317	(6,579)
Total	149,536	122,569	(26,967)

<Breakdown by product of commission received>

(Millions of yen)

	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Stocks	50,719	40,741	(9,978)
Bonds	8,908	10,664	1,756
Beneficiary certificates	56,702	41,560	(15,142)
Other	33,205	29,602	(3,603)
Total	149,536	122,569	(26,967)

<Net trading income>

(Millions of yen)

	FY2015 (From April 1, 2015 to March 31, 2016)	FY2016 (From April 1, 2016 to March 31, 2017)	Increase (Decrease)
Stocks	33,132	32,137	(994)
Bonds and other *	99,115	93,932	(5,182)
Total	132,248	126,070	(6,177)

* "Net trading income from bonds" and "Net trading income from other" are reclassified as "Net trading income from bonds and other" from this fiscal year.

(4) Non-consolidated financial position

(Millions of yen)

	As of March 31, 2016	As of March 31, 2017	Increase (Decrease)
Total assets	14,064,602	14,900,816	836,214
Net assets	388,391	424,278	35,886